

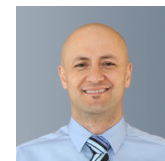


**Nour Mattar**

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# (NAME: NDA RESTRICTED)

Orange County, CA



## Highly profitable Airbrush Tanning, Brazilian Wax Salons

These well-established first-class airbrush tanning salons offer airbrush spray tans that are organic, vegan, paraben free and custom blended to the client's skin tone. The salon has perfected a proprietary formula to ensure a natural-looking tan on every skin type. They also specialize in Brazilian sugaring, and newly introduced teeth whitening. They were voted #1 OC Hotlist | BEST Airbrush Tan in Orange County! They offer a la carte services, bundles, and monthly memberships.

They currently operate from two fantastic SoCal locations. The business is straightforward to manage; over the last decade, the owner has streamlined the operations and the flow of clients to deliver superb service. The 5-star Yelp and

Listing # 2433 Absentee Run

Google reviews are a testament to the business's success. The locations are operated by an experienced manager and run by part-time employees. The combination of excellent product, great service, and satisfied customers has fueled business growth of 30% YOY on average! They have built a lucrative, rock-solid database of 18,000+ customers, including 14,000 who currently opt-in for text promotions. Demand returned strongly after reopening from COVID: most services are booked for days in advance.

This opportunity works for Buyers of all mindsets. Hands-off operators can maintain the status quo with a part-time effort, keep operations and revenue "as-is", and enjoy fantastic cash flow. For expansion-minded Buyers looking to grow, you'll step into a smooth operation with an excellent reputation, so you can focus on marketing and growth. The current revenue was achieved over 8 years with minimal advertising, and the current owner invests very little into social media or general advertising. A Buyer can accelerate growth by emphasizing social media marketing, Groupons, sponsorships, online exposure, and growing the monthly memberships.

This is a unique opportunity to step into a successful business; the owner's relocation is your opportunity. They have excellent cash flow, a fast-growing industry segment, and are SBA pre-qualified for eligible buyers. This fantastic opportunity will not last long. Contact your Agent today!

## At a Glance

**Business Type** Beauty and Personal Care · Tanning Salons

**Reason for Sale** Relocating

**Discretionary Earnings** Contact Agent

(Total Owner's Compensation)

## Purchase Terms

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This information is no longer available as the business has been Sold.

## Lease & Property

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This information is no longer available as the business has been Sold.

## About the Business

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**VISIT DISCREETLY, BUT DO NOT CONTACT OWNER, EMPLOYEES, LANDLORD, SUPPLIERS OR OTHER TENANTS**

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## Highlights & Amenities

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This information is no longer available as the business has been Sold.

## Equipment & Fixtures

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This information is no longer available as the business has been Sold.

## Maps

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## Image Gallery

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